

Dear Neighbor,

Higher interest rates continued to affect sales and prices of Fairfax Real Estate in 2023. 2023 saw 63 single family homes and duplexes sold in Fairfax, vs 95 in 2022, for a 33.7% decrease in units sold. The median price was \$1.265M in 2023, vs \$1.4M in 2022, for a 9.6% decrease in prices. Plenty of buyers are ready to move in 2024! If you are thinking of selling, please give Blaine a call.



## 2023 West Fairfax Housing Report

DATE SOLD	ADDRESS	BEDS/BATH	SALE PRICE
01/05/23	** 34 Olema Rd	3/2	\$895,000
04/04/23	10 June Ct	3/3	\$1,210,000
05/17/23	* 9 Manor Rd	5/3	\$1,410,000
09/18/23	* 167 Bothin Rd	4/2	\$1,205,000

\* Includes ADU \*\*Fixer Source: Marin Tax Records

For free reports on 2023 sales in all Fairfax neighborhoods, please visit [YourMarinHome.com/Fairfax](https://YourMarinHome.com/Fairfax).



BLAINE MORRIS

MARIN PROPERTIES

Your Local Fairfax Realtor  
and Cascade Canyon Neighbor  
415.971.3232  
[www.YourMarinHome.com](http://www.YourMarinHome.com)

Marin Association of REALTORS  
REALTOR of the Year - 2016

#1 Realtor for Single Family Homes  
Sold in Fairfax 2004-2024 YTD\*

Put Blaine to work  
for you in Fairfax today!

If your property is currently on the market, this is not a solicitation for that listing.