

Dear Neighbor,

Higher interest rates continued to affect sales and prices of Fairfax Real Estate in 2023. 2023 saw 63 single family homes and duplexes sold in Fairfax, vs 95 in 2022, for a 33.7% decrease in units sold. The median price was \$1.265M in 2023, vs \$1.4M in 2022, for a 9.6% decrease in prices. Plenty of buyers are ready to move in 2024! If you are thinking of selling, please give Blaine a call.



2023 Fairfax Heights/Willow Housing Report

DATE SOLD	ADDRESS	BEDS/BATH	SALE PRICE
05/05/23	146 Ridgeway Ave	2/2	\$1,150,000
06/15/23	* 2 Willow Ave	6/2	\$995,000
06/28/23	129 Ridgeway Ave	3/2	\$1,265,000
08/24/23	58 Maple Ave	3/1	\$1,200,000
10/19/23	30 Taylor Dr	3/1	\$1,225,000

* Duplex Source: Marin Tax Records

For free reports on 2023 sales in all Fairfax neighborhoods, please visit YourMarinHome.com/Fairfax.



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#1 Realtor for Single Family Homes
Sold in Fairfax 2004-2024 YTD *

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for you in Fairfax today!



If your property is currently on the market, this is not a solicitation for that listing.