

Dear Neighbor,

Higher interest rates continued to affect sales and prices of Fairfax Real Estate in 2023. 2023 saw 63 single family homes and duplexes sold in Fairfax, vs 95 in 2022, for a 33.7% decrease in units sold. The median price was \$1.265M in 2023, vs \$1.4M in 2022, for a 9.6% decrease in prices. Plenty of buyers are ready to move in 2024! If you are thinking of selling, please give Blaine a call.



## 2023 Downtown Fairfax Housing Report

DATE SOLD	ADDRESS	BEDS/BATH	SALE PRICE
01/05/23	F 34 Olema Rd	3/2	\$895,000
02/08/23	O 115 Scenic Rd	3/2	\$1,745,000
03/03/23	A 73 Tamalpais Rd	3/3	\$1,075,000
04/05/23	B D 87 Scenic Rd	4/2	\$1,060,000
04/18/23	18 Hill Ave	3/2	\$1,650,000
07/01/23	O 27 Baywood Ct	2/2	\$1,510,000
07/14/23	A 71 Park Rd	3/2	\$1,250,000
07/15/23	O 120 Scenic Rd	2/2	\$1,200,000
09/26/23	A 88 Dominga Ave	3/3	\$1,850,000

A Includes ADU D Duplex F Fixer O Sold Off-Market

B Sold by Blaine Morris

For free reports on 2023 sales in all Fairfax neighborhoods, please visit [YourMarinHome.com/Fairfax](https://YourMarinHome.com/Fairfax).

Source: Marin Tax Records

BLAINE MORRIS



#1 Realtor for Single Family Homes  
Sold in Fairfax 2004-2024 YTD\*

Put Blaine to work  
for you in Fairfax today!

If your property is currently on the market, this is not a solicitation for that listing.

Marin Association of REALTORS  
REALTOR of the Year - 2016

Your Local Fairfax Realtor  
and Cascade Canyon Neighbor  
415.971.3232

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